

Name:

CONSULTANT:

Date:

RANKING:

Ask consultant about guest:

Tell me anything you would love to share about yourself ... family friends faith career ... what do you value most?

What do you love most about your career & why? What would you change?

What do you believe are the values & character traits of a great leader?

When in your life have you been in a leadership role & what did you enjoy most about that experience?

What are 3 goals or dreams that you have for your life right now?

DURING INTERVIEW:

What would you do with an extra \$1000 a month from working your business 2-4 hours a week? How would that affect your lifestyle?

What did you hear that was most inspiring?

If you were to start your own Mary Kay Business ... What 2 questions would you love to ask about the opportunity first?

If I were your head coach & #1 cheerleader ... could you ever see yourself as a part of our team?